

International Trade

Globalisation. Free trade. Frictionless movement. These tenets of 21st century business that we've come to rely on appear increasingly under threat.

You still need, however, to move your goods, services and people across borders. You still rely on the global market to drive business growth.

We will help you find a way through the complexities of export & import, tariffs, customs, sanctions and associated regulations. We will advise you on related financing. And, if things go wrong, we will support you in resolving any disputes.

As borders get trickier to navigate, our lawyers will simplify getting things to where they need to be.



ACHIEVING RESULTS - WE HAVE ADVISED:

- A large manufacturer on country of origin labelling for products manufactured in the US, modified in the UK and sold into EU and non-EU jurisdictions.
 - A US manufacturer on promotion and distribution in Iran, the application of the EU and US sanctions regimes, corruption risk, transferring the proceeds of sale out of Iran and the use of agents.
 - A New Zealand vineyard on a seizure of wine by HM Revenue and Customs, negotiating release for distribution to UK consumers by evidencing compliance with EU customs rules.
 - A bank on its provision of £50m international trade finance facilities relating to the purchase, storage and onward sale of commodity raw materials.
 - A global corporation on the effect of sanctions on existing contractual obligations in Russia.
 - Global corporations on the suspension and termination of projects in Liberia (as a result of the Ebola epidemic) and Yemen (conflict) and related cross border disputes relating to performance bonds/guarantees.
 - A Benelux manufacturer on English arbitration proceedings arising out of a contract and international letter of credit relating to a failed manufacturing facility in Kazakhstan.
 - One of the world's largest restaurant chains on bringing key people to the UK from the US, on both short term business visas and longer term Tier 2 visas.
 - A leading technology business on recruiting the best talent globally, shaping job requirements and adverts to bring people into the UK from across the world.
 - A UK power and energy business on creating an end-to-end supply chain solution, focusing on resilience in both commodity import contracts and logistics contracts with international suppliers.
 - A Swedish company on its sale and supply of large scale industrial units from the UK into Dubai.
 - A leading UK food brand on contracts supporting export to the Middle East (including Saudi Arabia) and the associated trade finance arrangements.
 - A major international coffee chain in relation to intra-group, international supply agreements for its key product supply and processing arrangements.
 - A private equity house in respect of EU and national merger clearances for its acquisition of portfolio companies.
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AREAS OF EXPERTISE

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| – Trade contracts | – Supply chain & country of origin issues | – Business immigration |
| – Sanctions | – Trade finance | – Regulatory requirements for imports/exports |
| – Customs issues | – Currency/forex trading | – Competition |
| – Incoterms | – Tax | – Trade disputes |
| – Passporting | – Cross-border M&A | – International arbitration |

WALKER MORRIS

“A distinctive law firm valued by its clients for consistently delivering excellent results.”

We offer our clients a full service commercial law firm focused on providing a wide range of clients, nationally and internationally, with partner led high quality advice. The national centre of excellence in Leeds that we have built offers significant advantages in terms of developing a strong team-based culture within the Firm, with the inherent value and cost effectiveness that a Leeds base brings.

The success of our model is reflected by our clients, which are drawn from a broad range of sectors. We are recognised for our strong multi-disciplinary teamwork and straight forward advice. Both the Firm and our lawyers are recognised as leaders in their fields with 96 per cent of our partners recommended in either Chambers or Legal 500 for their expertise.

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